AG325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

AUGUST 1991

Manufactured home shipments were down 11.7 percent in August, 2,279 fewer homes than last year. Year-to-date shipments are off 15,085 homes or 11.6 percent. A total of 85 companies were producing out of 220 plants in the month of August.

The preliminary figures show that manufactured homes represent 15.2 percent and 26.3 percent of housing starts and single-family homes sold in August, respectively.

Kentucky continues to move up the top ten shipment list by replacing California as the 8th largest shipment state.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through August

	1991			1990	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	9,271	8.0	- 19.5	11,515	9.9
East North Central	16,490	14.3	- 12.4	18,822	14.6
West North Central	6,631	5.8	- 2.8	6,821	4.8
South Atlantic	38,123	33.3	- 17.7	46,297	35.9
South Central	22,618	19.7	- 2.2	23,134	17.4
Mountain	6,182	5.4	- 1.9	6,299	4.7
Pacific	10,963	9.6	- 20.2	12,911	9.4

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through August

		1991			1990		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	North Carolina	10,569	9.6	- 9.7	11,705	9.2	2
2.	Florida	9,358	8.5	- 21.7	11,947	9.4	1
3.	Georgia	6,031	5.5	- 17.3	7,294	5.8	4
4.	South Carolina	5,796	5.3	- 27.7	8,020	6.3	3
5.	Michigan	5,710	5.2	- 11.2	6,423	5.1	6
6.	Alabama	4,604	4.2	- 20.9	5,822	4.6	7
7.	Tennessee	4,486	4.1	- 3.1	4,628	3.7	8
8.	Kentucky	4,229	3.8	- 0.7	4,259	3.4	12
9.	California	4,175	3.8	- 39.6	6,916	5.5	5
10.	Pennsylvania	3,884	3.5	- 16.1	4,628	3.7	9
		58,842	53.5		71,642	56.7	

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS).

Manufactured Home Production

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,385	11,697	- 12.6%	January	13,385	11,697	- 12.6%
February	13,725	10,855	- 20.9%	Jan-Feb	27,110	22,552	- 16.8%
March	16,248	12,762	- 21.5%	Jan-Mar	43,358	35,314	- 18.6%
April	16,227	15,188	- 6.4%	Jan-Apr	59,585	50,502	- 15.2%
May	18,134	16,585	- 8.5%	Jan-May	77,719	67,087	- 13.7%
June	17,373	15,637	- 10.0%	Jan-June	95,092	82,724	- 13.0%
July	15,126	14,666	- 3.0%	Jan-July	110,218	97,390	- 11.6%
August	19,495	17,402	- 10.7%	Jan-Aug	129,713	114,792	- 11.5%
September	15,892			Jan-Sep	145,605		
October	18,081			Jan-Oct	163,686		
November	14,249			Jan-Nov	177,935		
December	10,264			Jan-Dec	188,199		

Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612	10,835	- 20.4%	Jan-Feb	26,872	22,113	- 17.7%
March	16,313	13,069	- 19.9%	Jan-Mar	43,185	35,182	- 18.5%
April	16,472	15,295	- 7.1%	Jan-Apr	59,657	50,477	- 15.4%
May	18,052	16,634	- 7.9%	Jan-May	77,709	67,111	- 13.6%
June	17,557	15,562	- 11.4%	Jan-June	95,266	82,673	- 13.2%
July	15,059	14,846	- 1.4%	Jan-July	110,325	97,519	- 11.6%
August	19,399	17,120	- 11.7%	Jan-Aug	129,724	114,639	- 11.6%
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1990	1991		1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%	8.0%	February	588	870
March	3.2%	4.4%	March	523	563
April	1.7%	3.0%	April	278	456
May	2.0%	2.5%	May	360	407
June	1.3%	3.1%	June	230	482
July	2.0%	2.1%	July	297	302
August	2.0%	3.4%	August	393	584
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

Manufactured Home Production

	August			Year-to-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,381	1,117	- 19.1%	8,931	7,095	- 20.6%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,381**	**1,117**	**- 19.1%**	**8,931**	**7,095**	**- 20.6%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,907	2,327	- 20.0%	17,232	14,414	- 16.4%
Michigan *	*	*	---	*	*	---
Ohio	343	348	1.5%	2,049	2,036	- 0.6%
Wisconsin	383	327	- 14.6%	2,209	2,061	- 6.7%
Total	**3,633**	**3,002**	**- 17.4%**	**21,490**	**18,511**	**- 13.9%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	187	146	- 21.9%	1,124	1,088	- 3.2%
Minnesota	241	237	- 1.7%	1,415	1,485	4.9%
Missouri *	*	*	---	*	*	---
Nebraska	265	218	- 17.7%	1,598	1,495	- 6.4%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**693**	**601**	**- 13.3%**	**4,137**	**4,068**	**- 1.7%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,283	1,085	- 15.4%	9,739	7,095	- 27.1%
Georgia	2,526	2,163	- 14.4%	18,511	14,514	- 21.6%
Maryland *	*	*	---	*	*	---
North Carolina	1,949	2,004	2.8%	12,818	12,998	1.4%
South Carolina *	*	*	---	*	*	---
Virginia	349	338	- 3.2%	2,514	2,359	- 6.2%
West Virginia *	*	*	---	*	*	---
Total	**6,107**	**5,590**	**- 8.5%**	**43,582**	**36,966**	**- 15.2%**
South Central						
Alabama	1,882	1,784	- 5.2%	12,441	11,442	- 8.0%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	597	676	13.2%	4,125	4,443	7.7%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,370	1,417	3.4%	9,396	9,520	1.3%
Texas	492	486	- 1.2%	3,044	3,197	5.0%
Total	**4,341**	**4,363**	**0.5%**	**29,006**	**28,602**	**- 1.4%**

Manufactured Home Production

	August 1990	August 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Mountain						
Arizona	269	239	- 11.2%	2,108	1,790	- 15.1%
Colorado *	*	*	---	*	*	---
Idaho	335	276	- 17.6%	2,141	2,212	3.3%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	604	515	- 14.7%	4,249	4,002	- 5.8%
Pacific						
Alaska *	*	*	---	*	*	---
California	1,093	658	- 39.8%	7,834	5,012	- 36.0%
Hawaii *	*	*	---	*	*	---
Oregon	805	738	- 8.3%	5,403	5,315	- 1.6%
Washington	203	164	- 19.2%	1,190	1,124	- 5.5%
Total	2,101	1,560	- 25.7%	14,427	11,451	- 20.6%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	635	654	3.0%	3,891	4,097	5.3%
Total Production	19,495	17,402	- 10.7%	129,713	114,792	- 11.5%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Manufactured Home Shipments

	August 1990	August 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Northeast						
Connecticut	15	11	- 26.7%	83	63	- 24.1%
Maine	212	162	- 23.6%	1,372	1,090	- 20.6%
Massachusetts	24	12	- 50.0%	138	118	- 14.5%
New Hampshire	66	37	- 43.9%	342	229	- 33.0%
New Jersey	32	27	- 15.6%	279	192	- 31.2%
New York	699	586	- 16.2%	4,273	3,389	- 20.7%
Pennsylvania	746	612	- 18.0%	4,628	3,884	- 16.1%
Rhode Island	6	5	- 16.7%	52	23	- 55.8%
Vermont	59	49	- 16.9%	348	283	- 18.7%
Total	**1,859**	**1,501**	**- 19.3%**	**11,515**	**9,271**	**- 19.5%**
East North Central						
Illinois	340	253	- 25.6%	2,019	1,663	- 17.6%
Indiana	702	616	- 12.3%	4,265	3,556	- 16.6%
Michigan	1,169	944	- 19.2%	6,432	5,710	- 11.2%
Ohio	641	680	6.1%	4,170	3,851	- 7.6%
Wisconsin	335	259	- 22.7%	1,936	1,710	- 11.7%
Total	**3,187**	**2,752**	**- 13.6%**	**18,822**	**16,490**	**- 12.4%**
West North Central						
Iowa	198	169	- 14.6%	1,061	1,039	- 2.1%
Kansas	149	154	3.4%	891	987	10.8%
Minnesota	169	174	3.0%	1,125	1,077	- 4.3%
Missouri	382	415	8.6%	2,763	2,561	- 7.3%
Nebraska	58	36	- 37.9%	384	291	- 24.2%
North Dakota	14	22	57.1%	108	129	19.4%
South Dakota	67	82	22.4%	489	547	11.9%
Total	**1,037**	**1,052**	**1.4%**	**6,821**	**6,631**	**- 2.8%**
South Atlantic						
Delaware	147	92	- 37.4%	964	662	- 31.3%
Florida	1,565	1,419	- 9.3%	11,947	9,358	- 21.7%
Georgia	1,030	980	- 4.9%	7,294	6,031	- 17.3%
Maryland	105	89	- 15.2%	668	537	- 19.6%
North Carolina	1,724	1,642	- 4.8%	11,705	10,569	- 9.7%
South Carolina	1,061	801	- 24.5%	8,020	5,796	- 27.7%
Virginia	567	501	- 11.6%	3,726	3,237	- 13.1%
West Virginia	306	284	- 7.2%	1,973	1,933	- 2.0%
Total	**6,505**	**5,808**	**- 10.7%**	**46,297**	**38,123**	**- 17.7%**
South Central						
Alabama	855	649	- 24.1%	5,822	4,604	- 20.9%
Arkansas	271	325	19.9%	1,743	2,056	18.0%
Kentucky	652	630	- 3.4%	4,259	4,229	- 0.7%
Louisiana	158	176	11.4%	957	1,150	20.2%
Mississippi	369	338	- 8.4%	2,483	2,507	1.0%
Oklahoma	66	81	22.7%	407	518	27.3%
Tennessee	696	693	- 0.4%	4,628	4,486	- 3.1%
Texas	450	490	8.9%	2,835	3,068	8.2%
Total	**3,517**	**3,382**	**- 3.8%**	**23,134**	**22,618**	**- 2.2%**

Manufactured Home Shipments

	August			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	287	235	- 18.1%	2,105	1,820	- 13.5%
Colorado	78	80	2.6%	371	490	32.1%
Idaho	101	92	- 8.9%	528	712	34.8%
Montana	58	81	39.7%	322	431	33.9%
Nevada	198	147	- 25.8%	1,663	1,233	- 25.9%
New Mexico	229	188	- 17.9%	1,137	1,268	11.5%
Utah	26	17	- 34.6%	143	169	18.2%
Wyoming	5	14	180.0%	30	59	96.7%
Total	**982**	**854**	**- 13.0%**	**6,299**	**6,182**	**- 1.9%**
Pacific						
Alaska	2	2	0.0%	30	34	13.3%
California	964	550	- 42.9%	6,916	4,175	- 39.6%
Hawaii	3	0	-100.0%	5	9	80.0%
Oregon	480	438	- 8.8%	3,114	3,130	0.5%
Washington	566	479	- 15.4%	3,668	3,615	- 1.4%
Total	**2,015**	**1,469**	**- 27.1%**	**13,733**	**10,963**	**- 20.2%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	297	302	1.7%	3,103	4,361	40.5%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**19,399**	**17,120**	**- 11.7%**	**129,724**	**114,639**	**- 11.6%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

	Year-To-Date 1991 Product Mix Jan-Aug Shipments			Jan-Aug Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	38	25	63	*	*	*
Maine	869	221	1,090	*	*	*
Massachusetts *	65	53	118	*	*	*
New Hampshire *	144	85	229	*	*	*
New Jersey *	87	105	192	*	*	*
New York *	1,914	1,475	3,389	*	*	*
Pennsylvania	2,338	1,546	3,884	3,994	3,101	7,095
Rhode Island *	11	12	23	*	*	*
Vermont *	167	116	283	*	*	*
Total	**5,633**	**3,638**	**9,271**	**3,994**	**3,101**	**7,095**
	60.8%	**39.2%**	**100.0%**	**56.3%**	**43.7%**	**100.0%**
East North Central						
Illinois *	1,026	637	1,663	*	*	*
Indiana	2,010	1,546	3,556	8,363	6,051	14,414
Michigan *	2,730	2,980	5,710	*	*	*
Ohio	2,587	1,264	3,851	1,307	729	2,036
Wisconsin	1,411	299	1,710	1,675	386	2,061
Total	**9,764**	**6,726**	**16,490**	**11,345**	**7,166**	**18,511**
	59.2%	**40.8%**	**100.0%**	**61.3%**	**38.7%**	**100.0%**
West North Central						
Iowa *	814	225	1,039	*	*	*
Kansas	580	407	987	785	303	1,088
Minnesota	711	366	1,077	973	512	1,485
Missouri *	1,797	764	2,561	*	*	*
Nebraska	162	129	291	917	578	1,495
North Dakota *	64	65	129	*	*	*
South Dakota *	336	211	547	*	*	*
Total	**4,464**	**2,167**	**6,631**	**2,675**	**1,393**	**4,068**
	67.3%	**32.7%**	**100.0%**	**65.8%**	**34.2%**	**100.0%**
South Atlantic						
Delaware *	432	230	662	*	*	*
Florida	2,907	6,451	9,358	1,562	5,533	7,095
Georgia	2,837	3,194	6,031	7,400	7,114	14,514
Maryland *	318	219	537	*	*	*
North Carolina	6,916	3,653	10,569	8,911	4,087	12,998
South Carolina *	3,477	2,319	5,796	*	*	*
Virginia	2,027	1,210	3,237	1,998	361	2,359
West Virginia *	1,298	635	1,933	*	*	*
Total	**20,212**	**17,911**	**38,123**	**19,871**	**17,095**	**36,966**
	53.0%	**47.0%**	**100.0%**	**53.8%**	**46.2%**	**100.0%**

Year-To-Date
1991 Product Mix

	Jan-Aug Shipments			Jan-Aug Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	3,388	1,216	4,604	7,689	3,753	11,442
Arkansas *	1,407	649	2,056	*	*	*
Kentucky *	3,054	1,175	4,229	*	*	*
Louisiana *	922	228	1,150	*	*	*
Mississippi	1,827	680	2,507	3,542	901	4,443
Oklahoma *	300	218	518	*	*	*
Tennessee	3,167	1,319	4,486	6,872	2,648	9,520
Texas	1,551	1,517	3,068	1,489	1,708	3,197
Total	**15,616**	**7,002**	**22,618**	**19,592**	**9,010**	**28,602**
	69.0%	**31.0%**	**100.0%**	**68.5%**	**31.5%**	**100.0%**
Mountain						
Arizona	592	1,228	1,820	634	1,156	1,790
Colorado *	241	249	490	*	*	*
Idaho	145	567	712	481	1,731	2,212
Montana *	121	310	431	*	*	*
Nevada *	228	1,005	1,233	*	*	*
New Mexico *	683	585	1,268	*	*	*
Utah *	26	143	169	*	*	*
Wyoming *	25	34	59	*	*	*
Total	**2,061**	**4,121**	**6,182**	**1,115**	**2,887**	**4,002**
	33.3%	**66.7%**	**100.0%**	**27.9%**	**72.1%**	**100.0%**
Pacific						
Alaska *	22	12	34	*	*	*
California	507	3,668	4,175	631	4,381	5,012
Hawaii *	0	9	9	*	*	*
Oregon	433	2,697	3,130	790	4,525	5,315
Washington	505	3,110	3,615	14	1,110	1,124
Total	**1,467**	**9,496**	**10,963**	**1,435**	**10,016**	**11,451**
	13.4%	**86.6%**	**100.0%**	**12.5%**	**87.5%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	59,217	51,061	110,278	60,027	50,668	110,695
	53.7%	46.3%	100.0%	54.2%	45.8%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,888	1,473	4,361	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,162	1,935	4,097
Total	**62,105**	**52,534**	**114,639**	**62,189**	**52,603**	**114,792**
	54.2%	**45.8%**	**100.0%**	**54.2%**	**45.8%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
August 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,642	9.8%	1	1,063	11.9%	1	579	7.3%	2
Florida	1,419	8.4%	2	376	4.2%	9	1,043	13.2%	1
Georgia	980	5.8%	3	444	5.0%	6	536	6.8%	3
Michigan	944	5.6%	4	441	4.9%	7	503	6.4%	4
South Carolina	801	4.8%	5	470	5.3%	4	331	4.2%	8
Tennessee	693	4.1%	6	481	5.4%	2	212	2.7%	14
Ohio	680	4.0%	7	467	5.2%	5	213	2.7%	13
Alabama	649	3.9%	8	476	5.3%	3	173	2.2%	17
Kentucky	630	3.7%	9	433	4.9%	8	197	2.5%	15
Indiana	616	3.7%	10	333	3.7%	12	283	3.6%	9
Pennsylvania	612	3.6%	11	346	3.9%	10	266	3.4%	10
New York	586	3.5%	12	338	3.8%	11	248	3.1%	11
California	550	3.3%	13	66	0.7%	28	484	6.1%	5
Virginia	501	3.0%	14	312	3.5%	13	189	2.4%	16
Texas	490	2.9%	15	249	2.8%	15	241	3.1%	12
Washington	479	2.8%	16	57	0.6%	31	422	5.3%	6
Oregon	438	2.6%	17	67	0.8%	27	371	4.7%	7
Missouri	415	2.5%	18	288	3.2%	14	127	1.6%	19
Mississippi	338	2.0%	19	246	2.8%	16	92	1.2%	23
Arkansas	325	1.9%	20	209	2.3%	18	116	1.5%	21
West Virginia	284	1.7%	21	193	2.2%	19	91	1.2%	24
Wisconsin	259	1.5%	22	209	2.3%	17	50	0.6%	30
Illinois	253	1.5%	23	138	1.5%	21	115	1.5%	22
Arizona	235	1.4%	24	63	0.7%	29	172	2.2%	18
New Mexico	188	1.1%	25	105	1.2%	25	83	1.1%	25
Louisiana	176	1.0%	26	149	1.7%	20	27	0.3%	37
Minnesota	174	1.0%	27	118	1.3%	24	56	0.7%	29
Iowa	169	1.0%	28	133	1.5%	22	36	0.5%	33
Maine	162	1.0%	29	128	1.4%	23	34	0.4%	35
Kansas	154	0.9%	30	92	1.0%	26	62	0.8%	27
Nevada	147	0.9%	31	25	0.3%	37	122	1.5%	20
Delaware	92	0.5%	32	49	0.5%	33	43	0.5%	31
Idaho	92	0.5%	33	19	0.2%	41	73	0.9%	26
Maryland	89	0.5%	34	51	0.6%	32	38	0.5%	32
South Dakota	82	0.5%	35	57	0.6%	30	25	0.3%	38
Montana	81	0.5%	36	22	0.2%	39	59	0.7%	28
Oklahoma	81	0.5%	37	49	0.5%	34	32	0.4%	36
Colorado	80	0.5%	38	45	0.5%	35	35	0.4%	34
Vermont	49	0.3%	39	30	0.3%	36	19	0.2%	39
New Hampshire	37	0.2%	40	22	0.2%	40	15	0.2%	41
Nebraska	36	0.2%	41	23	0.3%	38	13	0.2%	43
New Jersey	27	0.2%	42	9	0.1%	43	18	0.2%	40
North Dakota	22	0.1%	43	10	0.1%	42	12	0.2%	44
Utah	17	0.1%	44	2	0.0%	48	15	0.2%	42
Wyoming	14	0.1%	45	3	0.0%	46	11	0.1%	45
Massachusetts	12	0.1%	46	8	0.1%	44	4	0.1%	47
Connecticut	11	0.1%	47	5	0.1%	45	6	0.1%	46
Rhode Island	5	0.0%	48	2	0.0%	49	3	0.0%	48
Alaska	2	0.0%	49	2	0.0%	47	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
16,818	**99.8%**		**8,923**	**99.6%**		**7,895**	**100.0%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Aug 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	10,569	9.6%	1	6,916	11.7%	1	3,653	7.2%	3
Florida	9,358	8.5%	2	2,907	4.9%	6	6,451	12.6%	1
Georgia	6,031	5.5%	3	2,837	4.8%	7	3,194	6.3%	4
South Carolina	5,796	5.3%	4	3,477	5.9%	2	2,319	4.5%	8
Michigan	5,710	5.2%	5	2,730	4.6%	8	2,980	5.8%	6
Alabama	4,604	4.2%	6	3,388	5.7%	3	1,216	2.4%	16
Tennessee	4,486	4.1%	7	3,167	5.3%	4	1,319	2.6%	13
Kentucky	4,229	3.8%	8	3,054	5.2%	5	1,175	2.3%	18
California	4,175	3.8%	9	507	0.9%	28	3,668	7.2%	2
Pennsylvania	3,884	3.5%	10	2,338	3.9%	10	1,546	3.0%	9
Ohio	3,851	3.5%	11	2,587	4.4%	9	1,264	2.5%	14
Washington	3,615	3.3%	12	505	0.9%	29	3,110	6.1%	5
Indiana	3,556	3.2%	13	2,010	3.4%	12	1,546	3.0%	10
New York	3,389	3.1%	14	1,914	3.2%	13	1,475	2.9%	12
Virginia	3,237	2.9%	15	2,027	3.4%	11	1,210	2.4%	17
Oregon	3,130	2.8%	16	433	0.7%	30	2,697	5.3%	7
Texas	3,068	2.8%	17	1,551	2.6%	16	1,517	3.0%	11
Missouri	2,561	2.3%	18	1,797	3.0%	15	764	1.5%	20
Mississippi	2,507	2.3%	19	1,827	3.1%	14	680	1.3%	21
Arkansas	2,056	1.9%	20	1,407	2.4%	18	649	1.3%	22
West Virginia	1,933	1.8%	21	1,298	2.2%	19	635	1.2%	24
Arizona	1,820	1.7%	22	592	1.0%	26	1,228	2.4%	15
Wisconsin	1,710	1.6%	23	1,411	2.4%	17	299	0.6%	30
Illinois	1,663	1.5%	24	1,026	1.7%	20	637	1.2%	23
New Mexico	1,268	1.1%	25	683	1.2%	25	585	1.1%	25
Nevada	1,233	1.1%	26	228	0.4%	36	1,005	2.0%	19
Louisiana	1,150	1.0%	27	922	1.6%	21	228	0.4%	33
Maine	1,090	1.0%	28	869	1.5%	22	221	0.4%	35
Minnesota	1,077	1.0%	29	711	1.2%	24	366	0.7%	28
Iowa	1,039	0.9%	30	814	1.4%	23	225	0.4%	34
Kansas	987	0.9%	31	580	1.0%	27	407	0.8%	27
Idaho	712	0.6%	32	145	0.2%	39	567	1.1%	26
Delaware	662	0.6%	33	432	0.7%	31	230	0.5%	32
South Dakota	547	0.5%	34	336	0.6%	32	211	0.4%	38
Maryland	537	0.5%	35	318	0.5%	33	219	0.4%	36
Oklahoma	518	0.5%	36	300	0.5%	34	218	0.4%	37
Colorado	490	0.4%	37	241	0.4%	35	249	0.5%	31
Montana	431	0.4%	38	121	0.2%	41	310	0.6%	29
Nebraska	291	0.3%	39	162	0.3%	38	129	0.3%	40
Vermont	283	0.3%	40	167	0.3%	37	116	0.2%	41
New Hampshire	229	0.2%	41	144	0.2%	40	85	0.2%	43
New Jersey	192	0.2%	42	87	0.1%	42	105	0.2%	42
Utah	169	0.2%	43	26	0.0%	46	143	0.3%	39
North Dakota	129	0.1%	44	64	0.1%	44	65	0.1%	44
Massachusetts	118	0.1%	45	65	0.1%	43	53	0.1%	45
Connecticut	63	0.1%	46	38	0.1%	45	25	0.0%	47
Wyoming	59	0.1%	47	25	0.0%	47	34	0.1%	46
Alaska	34	0.0%	48	22	0.0%	48	12	0.0%	49
Rhode Island	23	0.0%	49	11	0.0%	49	12	0.0%	48
Hawaii	9	0.0%	50	0	0.0%	50	9	0.0%	50
	110,278	**100.3%**		**59,217**	**99.9%**		**51,061**	**99.8%**	

Production of Manufactured Homes by State
Ranked From Highest to Lowest
August 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	2,327	13.9%	1	1,313	14.7%	1	1,014	13.0%	2
Georgia	2,163	12.9%	2	1,069	12.0%	4	1,094	14.0%	1
North Carolina	2,004	12.0%	3	1,297	14.5%	2	707	9.1%	4
Alabama	1,784	10.7%	4	1,196	13.4%	3	588	7.5%	6
Tennessee	1,417	8.5%	5	1,002	11.2%	5	415	5.3%	9
Pennsylvania	1,117	6.7%	6	598	6.7%	6	519	6.6%	8
Florida	1,085	6.5%	7	207	2.3%	12	878	11.2%	3
Oregon	738	4.4%	8	117	1.3%	15	621	8.0%	5
Mississippi	676	4.0%	9	534	6.0%	7	142	1.8%	14
California	658	3.9%	10	74	0.8%	18	584	7.5%	7
Texas	486	2.9%	11	224	2.5%	10	262	3.4%	10
Ohio	348	2.1%	12	221	2.5%	11	127	1.6%	15
Virginia	338	2.0%	13	283	3.2%	8	55	0.7%	19
Wisconsin	327	2.0%	14	258	2.9%	9	69	0.9%	18
Idaho	276	1.6%	15	55	0.6%	19	221	2.8%	11
Arizona	239	1.4%	16	81	0.9%	17	158	2.0%	13
Minnesota	237	1.4%	17	154	1.7%	13	83	1.1%	16
Nebraska	218	1.3%	18	149	1.7%	14	69	0.9%	17
Washington	164	1.0%	19	2	0.0%	20	162	2.1%	12
Kansas	146	0.9%	20	105	1.2%	16	41	0.5%	20
New York	*								
Utah	*								
Nevada	*								
Hawaii	*								
New Mexico	*								
Alaska	*								
North Dakota	*								
Montana	*								
Kentucky	*								
Massachusetts	*								
New Hampshire	*								
Missouri	*								
West Virginia	*								
Illinois	*								
Iowa	*								
South Carolina	*								
South Dakota	*								
Maryland	*								
Delaware	*								
Wyoming	*								
Maine	*								
Louisiana	*								
Michigan	*								
Rhode Island	*								
Colorado	*								
Connecticut	*								
New Jersey	*								
Oklahoma	*								
Vermont	*								
Arkansas	*								
	16,748	100.1%		8,939	100.1%		7,809	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Aug 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	14,514	13.1%	1	7,400	12.3%	4	7,114	14.0%	1
Indiana	14,414	13.0%	2	8,363	13.9%	2	6,051	11.9%	2
North Carolina	12,998	11.7%	3	8,911	14.8%	1	4,087	8.1%	6
Alabama	11,442	10.3%	4	7,689	12.8%	3	3,753	7.4%	7
Tennessee	9,520	8.6%	5	6,872	11.4%	5	2,648	5.2%	9
Florida	7,095	6.4%	6	1,562	2.6%	10	5,533	10.9%	3
Pennsylvania	7,095	6.4%	7	3,994	6.7%	6	3,101	6.1%	8
Oregon	5,315	4.8%	8	790	1.3%	15	4,525	8.9%	4
California	5,012	4.5%	9	631	1.1%	18	4,381	8.6%	5
Mississippi	4,443	4.0%	10	3,542	5.9%	7	901	1.8%	14
Texas	3,197	2.9%	11	1,489	2.5%	11	1,708	3.4%	11
Virginia	2,359	2.1%	12	1,998	3.3%	8	361	0.7%	19
Idaho	2,212	2.0%	13	481	0.8%	19	1,731	3.4%	10
Wisconsin	2,061	1.9%	14	1,675	2.8%	9	386	0.8%	18
Ohio	2,036	1.8%	15	1,307	2.2%	12	729	1.4%	15
Arizona	1,790	1.6%	16	634	1.1%	17	1,156	2.3%	12
Nebraska	1,495	1.4%	17	917	1.5%	14	578	1.1%	16
Minnesota	1,485	1.3%	18	973	1.6%	13	512	1.0%	17
Washington	1,124	1.0%	19	14	0.0%	20	1,110	2.2%	13
Kansas	1,088	1.0%	20	785	1.3%	16	303	0.6%	20
Alaska	*								
Massachusetts	*								
Nevada	*								
Iowa	*								
Utah	*								
Montana	*								
New York	*								
Hawaii	*								
Maryland	*								
Missouri	*								
Maine	*								
Arkansas	*								
Oklahoma	*								
Illinois	*								
Delaware	*								
New Jersey	*								
Vermont	*								
New Hampshire	*								
Kentucky	*								
Louisiana	*								
West Virginia	*								
Connecticut	*								
Colorado	*								
Wyoming	*								
South Carolina	*								
North Dakota	*								
Rhode Island	*								
New Mexico	*								
Michigan	*								
South Dakota	*								
	110,695	**99.8%**		**60,027**	**99.9%**		**50,668**	**99.8%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400	14.9	34,000	29.6
December	10,330	57,400	15.3	29,000	26.3
	188,172	**1,192,800**	**13.6**	**534,000**	**26.1**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	52,500	17.7	30,000	27.3
February	10,835	59,100	15.5	40,000	21.3
March	13,069	73,800	15.0	51,000	20.4
April	15,295	99,700	13.3	50,000	23.4
May	16,634	97,700	14.5	47,000	26.1
June	15,562	103,400	13.1	47,000	24.9
July	14,846	104,200*	12.5*	43,000*	25.7*
August	17,120	95,300*	15.2*	48,000*	26.3*
September					
October					
November					
December					

*Preliminary
Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

Manufactured Home Delinquency Statistics

Month	MH Loans Past Due 30 Days or More as a % of Loans Outstanding		# of MH Loan Repossessions per 1000 Loans Outstanding	
	1990	1991	1990	1991
January	2.89	3.17	1.93	1.74
February	2.03	3.04	1.59	1.68
March	2.51	2.86	1.53	1.93
April	2.34		1.39	
May	2.41		1.34	
June	2.32		1.49	
July	2.60		1.75	
August	2.43		1.70	
September	2.66		1.53	
October	2.88		1.64	
November	2.99		1.72	
December	3.57		1.63	

Notes: All figures are not seasonally adjusted.
MH Delinquency Statistics are released on a quarterly basis.

Data Source: ABA Consumer Credit Delinquency Bulletin.

FHA Title I Manufactured Home Loans

Month	1990 # of Loans	1990 Dollar Amount	1991 # of Loans	1991 Dollar Amount
January	1,219	$ 27,311,374	1,299	$ 31,139,568
February	2,058	46,864,615	2,308	54,276,907
March	1,685	37,856,278	1,832	41,729,239
April	1,555	35,144,594	1,961	43,042,229
May	1,607	36,730,987	3,247	75,692,550
June	2,327	52,964,638	1,855	43,208,002
July	2,773	64,940,311		
August	2,279	52,441,398		
September	2,822	66,649,602		
October	1,399	32,020,023		
November	2,809	66,304,534		
December	2,543	60,208,682		
	25,076	**$579,437,036**		

Data Source: Department of Housing and Urban Development, FHA Title I.

1990
MH Consumer Installment Credit Outstanding ($ Millions)

Month	Total	Major Type of Holder: Commercial Banks	Finance Companies	Thrift Institutions
January	22,538	9,025	5,411	8,102
February	22,572	9,066	5,410	8,096
March	22,554	9,043	5,178	8,333
April	22,299	9,115	5,168	8,016
May	21,980	9,162	5,224	7,594
June	21,724	9,208	5,266	7,250
July	21,245	9,005	5,328	6,912
August	21,185	9,338	5,358	6,489
September	21,195	9,263	5,423	6,509
October	20,773	9,274	5,400	6,099
November	20,472	9,199	5,364	5,909
December	20,666	9,763	5,252	5,651

1991
MH Consumer Installment Credit Outstanding ($ Millions)

Month	Total	Major Type of Holder: Commercial Banks	Finance Companies	Thrift Institutions
January	20,614	9,748	5,367	5,499
February	20,362	9,730	5,330	5,302
March	20,030	9,632	5,328	5,070
April	20,052	9,565	5,574	4,913
May	19,721	9,386	5,595	4,740
June	19,875	9,652	5,652	4,571
July	19,671*	9,584*	5,669*	4,418*
August				
September				
October				
November				
December				

* Preliminary
Note: All figures are not seasonally adjusted.

Data Source: Federal Reserve G.19 Statistical Release.